SYLLABUS

CLASS: COMMERCIAL LAW, (BUS350), Lincoln Campus

INSTRUCTOR: Edward “Ed” Hoffman
Email: edward.hoffman@doane.edu or ed@cadalaw.com
Work Phone: (402) 477-2233

TEXT: BUSINESS LAW, Seventh Edition (Prentice Hall, 2010), Henry R. Cheeseman,

COURSE DESCRIPTION: A survey of topics related to the legal environment within which
businesses and individuals must operate. Students will (1) be able to identify specific
business entities, (2) the consequences to businesses for failing to adhere to legal
requirements, (3) become familiar with specific legal terminology, and (4) practice the
identification and analysis of professional and personal legal issues within the context of
business.

LEARNING GOALS AND OBJECTIVES: Students will be expected to have mastery of the
concepts covered in the course to include, but not be limited to: a basic understanding of
credit and bankruptcy issues, Agency and employment law, non-corporate and corporate
entities, government regulations and an understanding of real and personal property
issues including bailment and landlord-tenant issues. It is this instructors expectation that
the students ability to understand basic legal principals will enhance their effectiveness in
the business environment when it comes to decision making processes concerning legal
issues related matters including but not limited to litigation and regulatory matters. As
such it is hoped that these problem solving skills will enhance the students overall
effectiveness in the business environment.

LEARNING STRATEGIES: The classroom educational environment will include lecture,
robust discussion in which the instructor intentionally pulls information from students
and encourages them to apply the information gleaned from the textbook and discussed in
class to fact patterns offered by instructor. The course will also potentially include the
black and white film titled “To Kill a Mockingbird” (or suitable alternative) which is
intended to further enhance class discussion and the student’s appreciation of the law.

GRADING: Your grade will be based on attendance and participation in class activities,
as well as satisfactory completion of exams. Active class participation is vital to the
overall learning process and your successful completion of the course. Extra credit will
be given to students that bring in articles, which discuss timely legal issues.
While attendance only carries a 20% weight for the final grade, it is important that students remember the following applies with regard to the effect of attendance on your ultimate class grade:

**Attendance:**

- Perfect Attendance: A
- One Excused Absence**: A
- Two Excused Absences: B
- Three Absences: C
- Four Absences: D
- Five or more Absences: F

**Students may have one excused absence without it affecting the attendance grade if the student emails in the absence prior to class time.**

Classes will be held on the following dates for the term:

<table>
<thead>
<tr>
<th>DATE</th>
<th>ASSIGNMENT</th>
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<tbody>
<tr>
<td>August 22</td>
<td>Chapters 26, 27, 28 (Credit &amp; Bankruptcy)</td>
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<tr>
<td>August 29</td>
<td>Chapters 29, 30, 31, 32, 33 (Agency &amp; Employment)</td>
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<td>September 5</td>
<td>Chapters 34, 35, 39, 40 (Non-corporate entities) (Exam Ch. 26-33)</td>
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<td>September 12</td>
<td>Chapters 36, 37, 38, 42 (Corporations)</td>
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<td>September 19</td>
<td>Chapters 43, 44, 45, 46 (Government regulations) (Exam Ch. 34-40, 42)</td>
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<tr>
<td>September 26</td>
<td>Chapters 47, 48, 49 (Property)</td>
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<td>October 3</td>
<td><strong>Final Exam on this date or on December 21</strong></td>
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<tr>
<td>October 10</td>
<td><strong>CLASS MAY MEET ON THIS DATE</strong></td>
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Each of the three exams will be comprised of a mix of True/False, Multiple Choice, and Short Answer Essay. You will be responsible for anything assigned for class reading and class discussions. Each student may choose to do an optional project, which can be used to raise an exam grade by a full letter grade. Said optional project will be due no later than **October 3, 2012**. Potential project topics will be discussed with students and all project topics must be approved prior to the student beginning work.