BUS 350-7
Commercial Law
3 Credit Hours

Instructor:
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*Note this text is used for Legal Environment (BUS 250) where we cover different chapters.

Course Description from the Doane Catalog:

An examination of topics specific to businesses and individuals working in commercial law, including the Uniform Commercial Code, Negotiable Instruments and Bankruptcy. Students will be able to: 1) specify laws relevant to specific areas of commercial law, 2) research court cases related to commercial law, and 3) apply specific commercial laws and court decisions to cases and fact patterns by identifying the issue, proposing and analyzing possible solutions and choosing the most appropriate solution to address the issue.

Prerequisite: BUS 250, Legal Environment of Business

Course Objectives - Upon completion of this course students will:

1. Become familiar with what areas of law are covered by the Uniform Commercial Code.
2. Develop a general understanding of basic legal vocabulary used in the Uniform Commercial Code.
3. Apply the Uniform Commercial Code and related court decisions to specific factual situations.
4. Demonstrate analytical skills through class discussion and asking thoughtful questions.
5. Increase awareness of ethical dilemmas encountered in by individuals and businesses operating within the law.

Learning Strategies:

1. Class discussion of the text and current events or other relevant examples.
2. Reading the text, including cases and examples given.
3. Reading primary source material such as the Uniform Commercial Code, statutes or case law.
4. Lecture by the instructor.
5. Working through questions and hypothetical scenarios in small groups.

**Attendance/Assignment Policy:**
I expect you to be here and be prepared. I reserve the right to adjust your grade up or down a letter based upon poor or excellent class participation. Late assignments will be penalized. Make up exams will not generally be given. If you are planning to be gone for vacations, etc., plan on discussing it with me to make appropriate arrangements.

**Methods of Assessment:**
Students should expect two exams. Students will also be graded on class participation, namely, 1) the frequency of their participation in class, 2) whether their comments reflect that they have completed the required reading, 3) whether they are able to make relevant comments showing application of the concepts studied. Scale: A = 90-100 B= 80-89 C= 70-79 D= 60-69 F= below 60

**Assignments:**
A more detailed list of assignments and points available will be distributed the first week of class. Reading the text will be the primary assignment.

For the first class, please check your Doane email account to receive the assignment.

**Academic Integrity Policy:**
The Doane College Academic Integrity Policy will be adhered to in this class. All projects and assignments will represent your own work. Any use of other's ideas and words without proper citation of sources is plagiarism and will result in penalties.

**Legal Problems:**
Nothing in this class should be interpreted as me giving you legal advice. If you have a legal problem, you should seek counsel to give you personalized advice. Additionally, as a rule I do not represent students in their personal legal matters while they are current students or will be students of mine in the future, as I believe that creates a conflict of interest.

**Office Hours:**
I will try to be available on campus 20 minutes prior to class to take questions or visit with students. If you want to set aside time to discuss grading, references, law school admissions or anything else, please feel free to call or email me to set aside some time for a private discussion. I am happy to help students where I can.